

TRUST, TRANSPARENCY, AND TRANQUILITY



ABOUT BLACKSTON

We are Indonesia based company with global headquarters located in Jakarta. The Company started Mining Operations and Sourcing Coal from East Kalimantan in Indonesia

Our Operations include Sr. Geologists, Mining Engineers, Procurement & QC, Finance and are spread across Indonesia, Singapore and India. We have Branch Offices in Ahmedabad and Kandla in India

The company has entered Indian market by introducing its flagship 'Blackston' Brand of coal. The first of its kind initiative to standardize coal industry in the Indian subcontinent.

We cover end to end activity of supply chain of the coal market to give maximum value to our customers.

MINING

1

QUALITY
ASSURANCE

2

SHIPPING

3

STORAGE

4

SALES TO
CUSTOMER

5

MARKET GAP

Market is Huge and spread across length and breadth of the Country.

Industries are present in the Remotest and far fetched Locations. Their Supply Chain is dependent upon Importers and Traders located in nearby Cities or Port Locations. Most of the times Traders and Users are not having sufficient Information about the Choices and Quality available. Due to the same, Market is highly Unorganized and prone to Unsatisfactory Trade Practices and Gap in Supply Chain.

Customers today are expecting players having focus on Customer Satisfaction and commitment to Quality.

This will help the Coal Import, Trading and User Market to move away from Traditional Practices to Organized Market Scenario.

We foresee the need to provide end to end supply of coal to the customers by providing them fair alternative.

Going forward we not only see the need in the coal market, but all the other commodities and mineral market across south east Asia.





VISION

To organize coal market

MISSION

To strengthen the supply network such that our customers get maximum value

OBJECTIVES

- ✓ Meet customer expectations in terms of price, quality, and dependability in delivery of products.
- ✓ Control Quality through management initiatives and use of scientific methods that results into customer satisfaction
- ✓ Build company culture to provide top of the class customer service experience

SAFETY

PRACTICES

We follow stringent safety practices across the mining supply chain. From mines to market, we follow global safety standard practices to ensure peace of mind for our staff.

Following the highest standards and safety records, we monitor the total incident rates and regularly improve on it by ensuring best practices are deployed at all stages.

We make sure that miners, loading and unloading staff at port return home safe & healthy. Every employee is equipped with right safety gears, training by senior safety officer and daily round of appraisals on safety standards. These Practices are also carried out at during Port and Dispatch Operations

Our goal for safety standard is to achieve and absolute zero incident rate at our mining operations by encouraging strong participation of our employee in the process.



BLACKSTON 5000 GAR

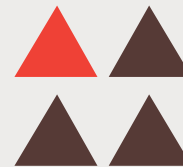
Blackston 5000 GAR from Indonesia is the most popular type of Coal in markets of India and South East Asia in terms of Industry users. The product is suitable for users having requirement of good quality with competitive pricing and aiming at reduction of costs and maximizing Return On Investment

Our product has undergone stringent quality assurance practices and lab testing by recognized International laboratories.

Blackston has use in all Major Industrial Applications and Power Plants. Natural Gas, Solar & Wind Power have high Captive Cost and Per Unit Cost. While the other Biodegradable Plant or Wood Wastes and Lignite Coal are in Very Low Quality & have very Low Burning Potential. Hence, Blackston is the most Cost Efficient Energy Producer.



Sulphur below 1%
Ash below 10%



Calorific value
5000 GCV (ARB)
6000 GCV (ADB)



INDICATIVE TECHNICAL SPECIFICATION

PARAMETER	BASIS	ATTRIBUTES
Gross As received	ARB	5000 GAR
Total Moisture	ADB	22% to 26%
Inherent Moisture	ARB	12% to 14%
Ash Content	ADB	Below 10%
Volatile matter	ADB	38% - 45%
Fixed carbon	ADB	By Difference
Total Sulphur	ADB	Below 1%
Size 0 - 100	MM	90%
HGI	-	45 - 55

Note: The above chart provides indicative understanding. We will publish actual technical specifications as per our upcoming shipment.



WHY BLACKSTON?

We understand that the market in India has underserved and the customers undergo severe pain every single day. Whether it's a small scale industry or large manufacturer, they undergo deep level of stress as they don't know...

- 1 Will I get timely delivery of the product?
- 2 I don't trust whether I will get the quality as promised
- 3 Am I paying right price for the offered product?
- 4 Will the vendor provide consistent delivery of product?

With the vision to organize the coal industry, we recognize that proactive approach towards 'Good Customer Experience' is as important as quality and transparency for maximum customer satisfaction.





Source Directly from the Mine

Currently, there are local sourcing agents, they import from agents, sub-agents, and sub-sub-agents, resulting into lot of hand being changed before product reaches you.

When you buy 'Blackston', you are assured that you are buying direct from Indonesia.



Seal of Trust

Every blackston product is dispatched and delivered with 'Seal of Trust' after stringent quality inspection. This is to ensure that the consignment is tamperproof and you are delivered optimum value for your investment.



Transparency & Professionalism

Our focus is building the loyal customer base in India. We are not product and supply driven organization. We are service driven with core focus on customer satisfaction.



Consistent Supply

If we have the stock, you get it without prejudice. Our sales policy is customer focused. We strictly ensure customers are not barred from purchasing our product.



24/7 Port Support

We understand the importance of support especially when your production is at stake. We have deployed 24/7 support team at our ports. If you have placed an order and need support, connect with your support team and we are here to rescue you.



Same Day Dispatch

You have heard it right! We follow same day dispatch policy. If you have placed your order before 12:00 p.m. with payment clearance, we will dispatch your product the very same day. Our team is available between morning 8:00 a.m. to 11:000 p.m. for dispatches.



Professional Approach

We have strong ports and operations team. Our finance team ensures price volatility is absorbed through efficient financial planning and management. Everything geared to provide better customer service.

SUPPORT

We are service and support driven organizations. We place highest level of importance to your support needs during troubling times. We are here to help you in three key areas:

Financial Support

Are you looking to finance your coal buying? We are here to help you out. Connect with our on-ground team regarding the working capital support and we will assist you with the documentation required by the banks. Our docket consists of documents and templates to help you speed up your need to get working capital.

Transport

If you are transporter is giving you hard time. We will help you arrange the transport till the point of delivery. We currently provide transport support to our customers located in Gujarat & Rajasthan.

Certification & Grading

We are connected with recognized laboratories and grading agencies to provide independent and unbiased grading report. If you need our help, we will help you align with the right laboratory near you.

For help in any of the above area visit our contact page to find ways to get in touch with us.



STRATEGIC FOCUS

Focus of our Business has two Driving Factors, they are

Mining

As Miners we have supplied Coal to Countries like Philippines, Vietnam and Korea and through World's Largest Commodity Conglomerates.

Market

Our sales and market operations are focused towards the western part of India. We have earned tremendous level of confidence from the customers from Gujarat and Rajasthan due to proximity of port, clearing and customs. The cost of transport being at the lower end, we are positioned to provide quality product at competitive price.



EXECUTIVE TEAM

Mr. Manish Dangi

A Qualified Chartered Accountant with more than 20 years experience in varied Business Environment including Consulting, Construction, Manufacturing, etc. He provides Strategic Direction, Valuable Insight into Business Planning, Controls and Strategic leadership for Treasury. He has worked on various Executive Management Levels in India and Overseas. He comes with his specialization in Restructuring and Turnaround and has worked with various International Consultants

He has been part of Ethmaar Capital, a 2 Billion USD PE Fund and handling one of their Top Investments in Mushrif Trading & Contracting Co. Kuwait. He was handling the Entire Investment in the Executive Position of Group CFO. The Company has more than 8000 Employees and Turnover of more than USD 1 Billion.

Mr. Jay Chotalia

A Qualified Chartered Accountant and has more than 15 years of varied Experience in Consulting and various Business Enterprises. He looks after the Research, Operational Controls, Finance and Taxation aspects of the Businesses. He has Corporate Exposure in India and Abroad while working on various Managerial Positions.

Mr. Mitesh Sanghvi

A Qualified Chartered Accountant and MBA from United Kingdom have more than 15 years of varied Experience in Manufacturing Sector. He has worked with Top Corporates in India and Europe and looks into Business Operations of various Investments.

CONTACT

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